HUBBARD COMMUNICATIONS OFFICE Saint Hill Manor, East Grinstead, Sussex Central Orgs General Remimeo HCO POLICY LETTER OF AUGUST 10, 1964

GOOD WORKERS

It should be established as a matter of principle that the staff member who does a good job gets lots of processing and a person who is not doing a good job is given minimal processing.

Don't be held down by people who do a bad job just to be processed.

It pins the whole advance of the Org down to its lowest staff member's case.

An almost perfectly run organization will fail to get in income or give service if the reverse policy is used and if the effort to improve the Org is concentrated on processing only the erring staff members.

You can only go a certain distance in improving an Org by processing staff members. Beyond that it deprives people of an incentive to do a good job.

People don't <u>have</u> to be aberratedand the best job deserves the fastest road to O.T.

LRH:jw/ldm Copyright(c) 1964 BY L. RON HUBBARD ALL RIGHTS RESERVED

L. RON HUBBARD